

Executive Committee Meeting Wednesday, March 2, 2022 – 8:00 a.m.

Barron County Government Center – Room 2151 335 East Monroe Avenue – Barron, Wisconsin 54812

AGENDA

- 1. Call to Order
- 2. Public Meeting Notification
- 3. Special Matters and Announcements (Non-Action Items)
- 4. Approve Agenda
- 5. Public Comment
- 6. Approve Minutes of February 2, 2022
- 7. Technology Improvements to Auditorium
- 8. Resolution Recruitment Process for Mid-Term Vacancy of County Clerk and Treasurer
- 9. Transfer of Remaining Fuel System Funds to Highway Facilities Capital Improvement Fund (\$144,243.62)
- 10. Approve Travel to FBI National Academy for Chris Allen (2023)
- 11. Per Diem Payment for County Board Chair Flow Control / ATV & UTV Ordinance Meetings
- 12. Staff Reports & Updates
 - a. 2021 Health Joy Data
 - b. 2021 Final Numbers for Self-Funded Health Insurance Plan
 - c. Update on County Debt
 - d. PMA Wisconsin Counties 2021 Capital Market Debt Year in Review
 - e. Barron / Burnett Counties Shared ME Position
 - f. Administrative Assistant Position Review
- 13. Review Voucher Edit Lists
- 14. Suggestions for Future Agenda Items

Continued on Page 2

PLEASE CALL 715-537-6841 IF YOU ARE UNABLE TO ATTEND



Executive Committee Meeting Wednesday, March 2, 2022 – 8:00 a.m.

Barron County Government Center – Room 2151 335 East Monroe Avenue – Barron, Wisconsin 54812

AGENDA

Continued from Page 1

- 15. Jennifer Jako, Aging / ADRC Director
 - a. The Executive Committee may go into closed session pursuant to Section 19.85(1)(c) for the purpose of considering employment, promotion, compensation or performance data and Section 19.85(1)(f) considering financial, medical, social or personal histories, or disciplinary data or considering specific personnel problems or investigation of charge
 - b. Return to Open Session
 - c. Take Any Necessary Action
- 16. Consult with Legal Counsel Tax Deed Property Parcel #026-3000-25-050
 - a. The Executive Committee may go into closed session pursuant to Section 19.85(1)(g) for the purpose of conferring with legal counsel with respect to current or potential litigation.
 - b. Return to Open Session
 - c. Take Any Necessary Action
- 17. Set Date for Next Meeting
- 18. Adjournment

cc:

NOTICE OF POSSIBLE QUORUM

It is possible that a quorum of the County Board or another Barron County committee, including the Highway Committee, may be in attendance. It is not intended for this meeting to include any other committee other than the Executive Committee unless specifically posted as such. There will not be any formal discussion or any official action taken of any pending or future matters pertaining to Barron County under the authority of any committee, including the Highway Committee, at this meeting other than the Executive Committee as posted on this agenda.

PLEASE CALL 715-537-6841 IF YOU ARE UNABLE TO ATTEND

Okey, Horstman, Hanson, Thompson, Heinecke, McRoberts, Rindsig, Bartlett, Buchanan, Administrator, Corp Counsel, HR Director, Finance Director, Treasurer, Website & 3 Public Postings

Administrator's Memo Executive Committee Meeting Wednesday, March 2nd, 2022 8am, RM 2151 Barron County Government Center Drafted 2-24-2022 Administrator French

#7. Technology Improvements - Auditorium:

Following is the update I provided to the Property Committee:

I have asked Lance Peterson from the IT Department to be present and give the Committee a broad overview of the technology that will be incorporated into the Auditorium upgrades. In my opinion the County Board meeting on 2-21 went fairly smoothly with "inadequate" technology, just think what can be accomplished with new state-of-the-art technology.

Also, I would like to point out that the cost savings to be realized by improving the Auditorium has already begun. Specifically, with WTE Plant Operator training. We used to have this staff trained, externally, at a cost of approximately \$12,000 per year, maybe even more, when taking into account travel, meals and motels. I'm taking these amounts from memory. Now that same training will be on-site at a cost of approximately \$5,000. My point is this is just one department out of fifteen so there are real and measurable savings to be made.

Upgrades, see email from Zach.

Seating, as of the date I am writing this update, 2-23, we do not have costs on seating as of yet. However, I would like to propose that: A: We complete the project reinstalling the existing, old, seating. With technology there's no good reason you need to attend meetings, especially, County Board meetings, you can watch them on YouTube and never leave your home. B: I think on the floor we should use simple seats as we used in rm110 for the C/B meeting. It seems that when we purchase chairs that are adjustable they get "stuck", or ruined, or etc. Simple in my mind makes sense. Finally, we don't have any idea when seating will arrive even if ordered now. Finally, I would like to see the project completed and up and running before making this decision. My apologies if I am being overly direct but the "prize" is to get the Auditorium into the 21st century, the ancillary factors can be completed at a later time.

Finally, I would share with this Committee that I have been very impressed with the work Dell Construction has done and is doing. They appear to be quite organized and have a great plan of work.

#8. Resolution Recruitment Process - County Clerk and Treasurer:

Included with the packet is a resolution I drafted after researching the fact that Barron County doesn't have a process for the these two positions that are under the authority of the County Board when a vacancy occurs mid-term for these two offices. It is my opinion that passage of this resolution is necessary and I recommend passage. Finally, I believe that doing nothing is the wrong approach.

#9. Transfer of \$144,243.62 to HWY CICOP Fund:

Following is the text of an email I received from Jodi regarding this issue. We have been sitting on \$144,243.62 which represents the remaining amount allocated for the Fuel System/Waste Oil Collection/Pavement/Fencing etc. Because the new Hwy Facility absorbed some of these components, Mark and I would like to see these funds transferred to Fund 405 to cover non-bond expenses like the additional cost for the Federated Building project. Does this need to start with the Highway Committee in March and move to County Board for approval on March 21st?

I recommend approval. Also, the Hwy Committee will be discussing and hopefully approving at their March 17th, meeting. Finally, I am not entirely sure that this needs to be approved by the full Board as this is not a new allocation of funds and the funds are being spent in their originally appropriated manner, i.e. capital improvements.

#10. Approving Out of State Travel - 2023 for Sergeant Chris Allen:

On February 4th, Sheriff Fitzgerald informed me that Barron County has been awarded a spot at the FBI Law Enforcement Academy in Quantico Virginia, in 2023. The Sheriff is recommending Sergeant Chris Allen attend at a cost to the County of approximately, \$1,500.00 with the majority of the costs being paid for by the FBI. It is not easy for local law enforcement to be awarded a spot in the FBI Academy.

I recommend approval.

#11. Clarification, Chair Okey's January Timesheet - Meetings:

On January 4th, I asked Chair Okey to attend a meeting with WTE Plant Director Bohn, WTE Committee Chair Schradle, Corp., Counsel Muench and myself to discuss the process and procedures for the upcoming rewrite of the Flow Control Ordinance scheduled to expire in 2023.

On January 31st, after the Property Committee meeting, I asked Chair Okey to be part of a discussion with myself, and Supervisor Heller, regarding the proposed ATV/UTV ordinance opening up all County roads to ATV/UTV traffic. Connected with this discussion was the County's Rules and Procedures as it would relate to having this proposed ordinance get on the County Board floor should one committee approve and another not approve. Third was a discussion regarding Louie's authority to have items placed on the C/B Agenda by his sole authority, or removed from the Agenda based on his sole authority.

I disallowed both of these meetings for per diem payment because they do not meet our Rules and Procedures, because there were no minutes. However, I can support payment for these events as I see both of these meetings as paramount to Louie's position as Board Chair. Furthermore, I recommend the Committee authorize latitude in this area going forward when Louie meets with me and other Department Heads regarding on-going or upcoming events that may or may not end up on the County Board Floor.

Recommendation; Motion to authorize payment for these two meetings.

Recommendation, #2. Motion allowing Administrator and Board Chair latitude to approve these types of meetings going forward.

Staff Reports & Updates: #12.

2021 Health Joy Data:

The 2021 Health Joy Data included with the packet, we have saved many more dollars than the costs!!

2021 Self Funded Health Insurance Results:

I have included with the packet just the high-level results so we do not need to go into a closed session. If there is a need to review the HIPAA protected data we can accomplish this next month via a closed session.

Note: Rachael and I can and will discuss in greater detail with the Committee if so desired.

Update on County Debt:

As of March 2nd, 2022 Barron County is debt free other than the outstanding debts for the new Hwy Facilities. Hurray!!!!

PMA 2021 Market Watch: d.

I have an 11 minute video regarding this very important and insightful topic. Depending on how long the meeting goes we can watch it.

- Barron/Burnett County Share Medical Examiner Position. e. Burnettt County Administrator Nate Ehalt and I discussed and reviewed this possibility and after careful consideration, we both determined it would not benefit Burnett County at this time and possibly would cost them additional money.
- Administrative Assistant Review McGrath Consulting: f. HR Director Richie and I informed both the Committed and the County Board that as part of the "Pay Compression Study" we were also going to examine this specific position to

make sure the pay range was appropriate. On January 31st McGrath Consutling completed their study and the results are as follows:

D. Wana avaminad	20
Positions examined	8
Positions upgraded:	1
Positions reduced:	40
Positions remaining neutral:	10
Positions reduced due to a new hire, i.e. wage compression removal:	1

Overall the costs are neutral as a result of one position being moved downward, and a resultant savings of \$5.700 per year, wage compression removal.

#13. Review Voucher Edit Lists:

Included with the packet.

#14. Suggestions for Future Agenda Items:

None at this time.

#15. Closed Session - Personnel Related:

In 2009 the Attorney General J.B. Van Hollen put out a "Wisconsin Open Meetings Law, A Compliance Guide" Section IV discusses "When is it permissible to convene in closed session?"

<u>Sub-section b</u> discusses Consideration or employment, promotion, compensation and performance evaluations and goes on to state, in-part, "The language of this exemption refers to "public employee", rather than to positions of employ in general. The apparent purpose of the exemption is to protect individual employees from having their actions and abilities discussed in public and to protect governmental bodies "from potential lawsuits resulting from open discussion of sensitive information."

This specifically is the reason for the closed session.

#15. Closed Session - Tax Deed Property and Building:

This item is a carryover from the February meeting, and following is my update from the previous month.

I will let Mr. Muench handle the details of this Agenda item but, if you remember we tried to sell this parcel of ground as part of the 2018 tax deed sale and it was determined that a neighbor has built their garage on this property.

#16. Set Next Meeting Date: Wednesday April 6th, 8am

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BARRO19001: Board Room Remodel Update

1 message

Zach Elstran <zelstran@cbssquaredinc.com> To: Jeff French <jeff.french@co.barron.wi.us>

Mon, Feb 21, 2022 at 3:45 PM

Jeff,

Below is what I have for a quick update on the project:

1. Schedule

- a. Demolition to be complete on Monday February 21, 2022
- b. Reconstruction to start on Tuesday February 22nd, 2022
- c. Foundation walls will be installed starting near the end of the week
- d. All underground electrical items have been completed
- e. The new slab on grade will be installed the week of February 28th, 2022

2, Additional Costs

- a. Change Order 001 was approved and processed for eliminating the plaster along the back wall and replacing it with a new metal stud wall in order to provide a better finished product considering the existing conditions (\$1,403.00)
- b. No additional cost items at this time

3. General Items

a. Finishes for the renovation will be available soon.

Things are progressing forward, and we look to be on pace to have the project completed right on time. I don't anticipate anymore additional cost at this point as we have gotten through the demolition and dealt with all the existing conditions that have caused us issues.

If you have any questions please let me know,

Zach Elstran

Project Leader

CBS Squared, Inc.

770 Technology Way, Suite 1A

Chippewa Falls, WI 54729

715.501.3888

zelstran@cbssquaredinc.com

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By my signa	iture, I affirm that	he a	bove information is true and acc	urate and that I have, in fact,	, at	tended the meetings fo	r wi	nich I am claiming p	er diem and milea	ige.					
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	e Signature			Louie Okey		, and			Date	:		1/31/22			

BY:



EXECUTIVE COMMITTEE MEETING

WEDNESDAY, FEBRUARY 2, 2022 – 8:00 AM

Barron County Government Center – 2151 335 East Monroe Avenue - Barron, Wisconsin 54812

Minutes

MEMBERS PRESENT: Louie Okey, Dale Heinecke, Jerry McRoberts, Russell Rindsig, Stan Buchanan, Burnell

Hanson, Karolyn Bartlett, Don Horstman **MEMBERS ABSENT:** Marv Thompson

STAFF PRESENT: Administrator Jeff French, HR Director Rachael Richie, Sheriff Chris Fitzgerald, Treasurer Vonnie

Ritchie, County Clerk DeeAnn Cook. ROD Margo Katterhagen through elected official salaries item

OTHERS PRESENT: Bob Rogers, Ruth Erickson, Ryan Urban, Pattie Greene

CALL TO ORDER AND PUBLIC NOTIFICATION: Chair Okey called the meeting to order at 8AM. Compliance with public notification was stated by French.

SPECIAL MATTERS AND ANNOUNCEMENTS - French noted an email from WHEDA regarding County Board support of housing redevelopment, he read his response; Alex Beaudry is no longer with Horton Group; Property Committee approved \$8k ARPA funds to go toward private well water testing for pesticides. Okey noted that the Property Committee is dealing with snowmobile /atv bridges. 7 of 9 are in bad shape. Would like to be able to use some ARPA funds toward rehabilitation; auditorium seats are in bad shape, looking into replacement costs.

APPROVE AGENDA: Motion: (McRoberts / Bartlett) to amend by pulling item 8 (Adjustment to Recording Threshold for Fixed Assets) and approve as amended. Carried.

PUBLIC COMMENT: Pattie Greene spoke regarding Barron County Housing Authority; Margo Katterhagen spoke regarding WI State Statute pertaining to setting elected officials salaries; Vonnie Ritchie spoke regarding elected officials responsibilities and salaries.

APPROVE THE MINUTES OF JANUARY 5, 2022 MEETING: Motion: (Rindsig / Buchanan) to approve as presented. Carried

RESOLUTION – ESTABLISHING SALARIES FOR SHERIFF AND CLERK OF COURT - Proposals in packet and another handed out. Discussion regarding the proposals and the legality of reducing salary by \$10k if not incumbent that is listed in red.. Motion: (Bartlett / Horstman) to approve resolution. Discussion. Motion: (Bartlett / Hanson) to amend by striking all language pertaining to reducing salary by \$10k if not an incumbent listed in red and adopt A.1 from the grid. Amendment Carried. Main motion as amended carried.

APRIL 19TH, 2022 COUNTY BOARD MEETING LOCATION CHANGE - Discussion regarding moving April County Board meeting to Mosaic in Cameron due to auditorium construction. - Motion: (Bartlett / Heinecke) move the April 19, 2022 County Board meeting to Mosaic in Cameron WI. Carried.

RESOLUTION – REQUESTING WISCONSIN DEPARTMENT OF NATURAL RESOURCES MAINTAIN TWO

(2) FULL TIME WARDENS IN BARRON COUNTY. Motion: (Buchanan / McRoberts) to approve resolution.

Discussion. Fitzgerald provided information, letter in packet. Carried.

STAFF REPORTS & UPDATES

- A. 2021 Per Diem Report in packet
- B. Sheriff's Department Carryover Ammo French approved carryover
- C. Bipartisan Infrastructure Bill (BIL) Funding in packet, there is 465 page doc if anyone interested
- D. Workforce Development Grant \$94,900 HHS received grant, will be used to keep LTE in Public Health
- E. 2021 Community Service Hours in packet
- F. Short Term Out of State Telework did allow upon approval by HR
- G. Interview of Mark O'Connell May 10 French is hoping to be able to do interview virtually
- H. von Briesen Correspondence Andy Phillips and Jacob Curtis have left von Briesen and started new firm

REVIEW VOUCHER EDIT LISTS - edit lists on table

SUGGESTIONS FOR FUTURE AGENDA ITEMS:

- Present yearly Health Joy data
- Update final numbers health insurance fund (March)
- Tim Denton new lead person at Horton at April Executive and May County Board
- Shift differential

OUT OF NETWORK HEALTH INSURANCE CLAIM(S) - French provided an update on the out-of-network health insurance claim. Closed session is not needed at this time, it appears that we are close to a settlement.

CONSULT WITH LEGAL COUNSEL - TAX DEED PROPERTY PARCEL #026-3000-25-050 -

Motion: (Bartlett / Buchanan) to go into closed session pursuant to Section 19.85(1)(g) for the purpose of conferring with legal counsel with respect to current or potential litigation. V. Ritchie, French and all County Board members present to be included in Closed Session. Carried on a roll call vote with all present voting yes. French took minutes for the remainder of the meeting.

Motion: Bartlett/Heinecke to return to open session, carried.

Agenda item #15, Closed Session, Tax Deed Parcel, #026-3000-25-050, Future Agenda item for March meeting.

9.10am Declared adjourned by unanimous consent by Chair Okey.

Respectfully Submitted,

DeeAnn Cook, Barron County Clerk

Minutes are not official until approved by the Executive Committee at their next meeting.

BARRON COUNTY RESOLUTION NO. 2022

Resolution Setting Forth the Process By-Which the County Clerk and County Treasurer Shall be Appointed by the Board of Supervisors When Either of These Positions are Vacated Mid-Term

TO THE BARRON COUNTY BOARD OF SUPERVISORS:

1	
1 2	WHEREAS, At present the Barron County Board of Supervisors does not have a
3	written policy on how the County Clerk or County Treasurer position(s), respectively, snall
4	be determined when the incumbent resigns, during the term of their office, and
5	
6	WHEREAS, The Barron County Board of Supervisors is desirous to set forth a
7	written policy for this occurrence, and
8	
9	WHEREAS, State Statutes, 17.01 (7) sets forth the process upon which the
10	resignations for these offices are properly followed, and
11	to at (2) at C at the proposed upon which the
12	WHEREAS, State Statutes, 17.21 (3) sets forth the process upon which the
13	reappointment for these offices are accomplished, and
1.4	WHEREAS, this resolution was approved by the Executive Committee on March
14 15	2 nd , 2022, on a vote of , with voting in favor and against.
16	, = , = , = = , = = ,
17	NOW, THEREFORE, BE IT RESOLVED, When a vacancy in either of these
18	positions occurs mid-term the following shall occur.
19	#1. The Clerk, upon notification of resignation, shall inform the County
20	Administrator
21	#2. At the next regularly held meeting of the Executive Committee the County
22	Administrator shall inform committee of the specific vacancy.
23	#3. The Administrator, in conjunction with the Human Resources Director,
24	shall implement a full and complete recruitment similar to what is done for a Department
25	Head level position.
26	#4. The HR Director shall set forth a job description which shall accurately
27	denote the statutory responsibilities for these offices. #5. The HR Director shall narrow the field of applicants to seven, or less.
28	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1
29	#6. The HR Director and Administrator shall recommend to the Executive
30	Committee, not more than five candidates for interview.
31 32	a. These candidates shall meet with the staff of their respective offices
33	b. These candidates shall meet with the other Barron County Department
34	Heads
35	The Executive Committee shall recommend to the Board of Supervisors the
36	top candidate based upon the recommendations of the Department Heads, Office Staff and
37	Executive Committee members.
(4013-10)	

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BE IT FURTHER RESOLVED, That upon appointment of the new Clerk or Treasurer, they are allowed to appoint, temporarily, their predecessor, as Deputy, for training and cross-training purposes, for a period not to exceed, thirty, (30), days, and

BE IT FURTHER RESOLVED, That the County Administrator and Finance Director, are authorized to adjust the budget accordingly if the former Clerk or Treasurer is deputized as outlined above, and

BE IT FURTHER RESOLVED, That the County Administrator is authorized to implement and interpret this resolution on a day-to-day basis so as to effectively implement this resolution, and

BE IT FURTHER RESOLVED, that publication of this resolution may occur through posting in accordance with Section 985.02 of the Wisconsin Statutes.

OFFERED THIS 21st, day of March , 2022

Number of readings required: One (X) Two () Vote required for passage: Majority (X) 2/3 Entire Board (20) () Source of funding: Budgeted () General Fund () Grant () Contingency () Other () DetailsNot Applicable Fiscal impact: - Current year total amount: \$ Unknown	Committee Chair (The Committee Chair signature verifies the action taken by the Committee.)
- Future years total amount: \$ Unknown - Effect on tax levy – current year - \$ Unknown	
- Effect on tax levy – current year - \$ Unknown	
Fiscal impact reviewed by County Finance Department	
Jodi Busch, Finance Director	
Board Action: Adopted () Failed () Tabled ()	
Approved as to form by County Administrator:	
Jeffrey French, Administrator	

Approved as to form by Corporation Counsel:	
John Muench, Corporation Counsel	

HealthJog

Program Performance Report

JANUARY 1, 2021 - JANUARY 1, 2022

Prepared for Barron County Wisconsin LAUNCHED ON JANUARY 1, 2021



Performance Report

This program performance report is intended to provide an overview of how widely your eligible employee population has adopted the service based on the date range you selected. We hope you and your employees are finding great value in HealthJoy as we work to simplify the experience of navigating health care decisions and benefits questions. We find that many of our clients use this performance information to determine what kind of HealthJoy communication effort they want to do next to maximize awareness and engagement. For example, you may decide to send a direct email to all of your eligible employees who have not yet activated their HealthJoy accounts reminding them to do so. Your HealthJoy Customer Success team is here to help you make the most of this program – don't hesitate to reach out!

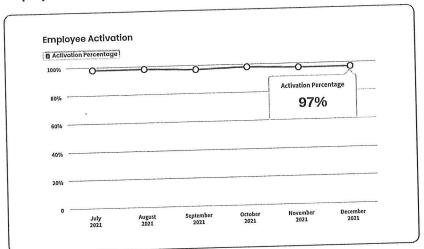
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1.0 Performance Summary

Employee Activation



EMPLOYEE ACTIVATION

Calculated as the number of distinct activated HealthJoy-eligible employees, divided by the total number of distinct HealthJoy-eligible employees. An employee is activated when they have registered for their HealthJoy account online or by calling our concierge team.



Member Utilization Total Number of Unique Actions

2,356



Return on Investment \$91,145 Saved

365%



Member Satisfaction Positive Rating Percentage

96%



Activated Employees 250 of 257 Eligible Employees

97%

MEMBER UTILIZATION

The total number of unique actions that members have taken within the HealthJoy app. This includes Benefits Wallet views and Service Requests that have been completed for your company.

RETURN ON INVESTMENT

The Total Company Savings, minus the Company's prorated investment in HealthJoy, divided by the Company's prorated investment.

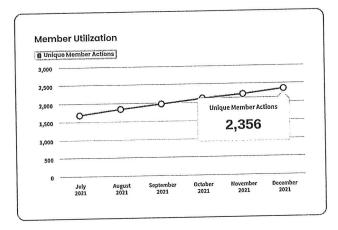
MEMBER SATISFACTION

Calculated as the total number of satisfied member ratings divided by the total number of member ratings. Members are able to rate HealthJoy's service each time they receive a completed service request. This metric shows once there are 10 or more reviews.



2.0 Member Utilization Overview

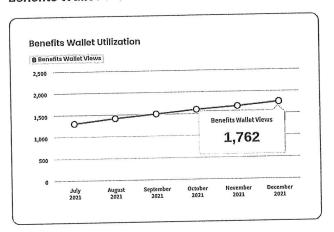
Member Utilization



MEMBER UTILIZATION

The total number of unique actions that members have taken within the HealthJoy app. This includes Benefits Wallet views and Service Requests that have been completed for your company.

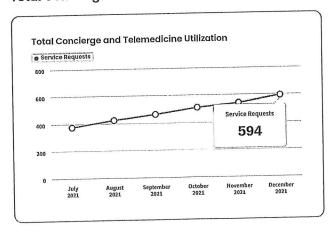
Benefits Wallet Utilization



BENEFITS WALLET UTILIZATION

The total number of unique Benefits Wallet views.

Total Concierge and Telemedicine Utilization



TOTAL CONCIERGE AND TELEMEDICINE UTILIZATION

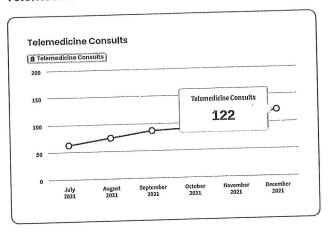
The total number of service requests that have been completed for your company. Service Requests include Telemedicine Consults, Rx Savings Reviews, Provider and Facility Recommendations, Appointment Schedules, Medical Bill Reviews, and Benefit Questions asked via phone call or chat.

NOTE: This report is for informational numbers only. Health, lov has made every attempt to ensure the



2.1 Service Utilization Detail

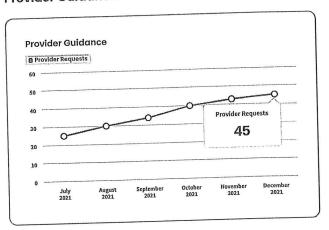
Telemedicine Consults



TELEMEDICINE CONSULTS

Count of total telemedicine consults completed.

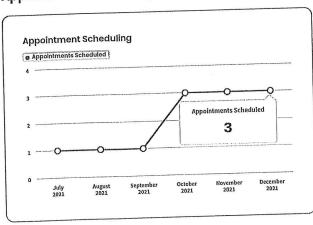
Provider Guidance



PROVIDER GUIDANCE

Count of total provider requests completed. These can include doctors from primary care to surgery.

Appointment Scheduling



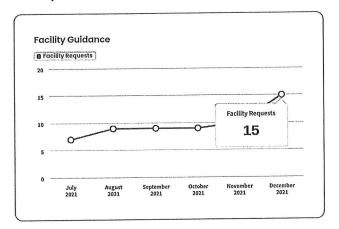
APPOINTMENT SCHEDULING

Count of total appointments scheduled. These can include doctors visits, imaging, procedures and surgery.



2.1 Service Utilization Detail Continued

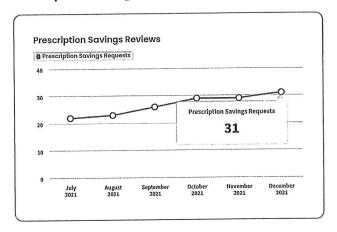
Facility Guidance



FACILITY GUIDANCE

Count of total facility requests completed. These can include facilities from MRI's to procedures and surgery.

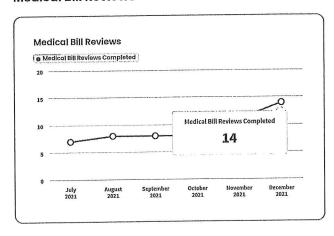
Prescription Savings Reviews



PRESCRIPTION SAVINGS REVIEWS

Count of total Rx Savings requests completed. There can be multiple prescriptions per request.

Medical Bill Reviews



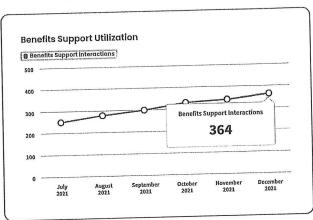
MEDICAL BILL REVIEWS

Count of Medical Bill Review requests completed. Complicated claims advocacy can take months to resolve, so there can be more bills in process than are reflected here.

Health Joy.

2.1 Service Utilization Detail Continued

Benefits Support Utilization



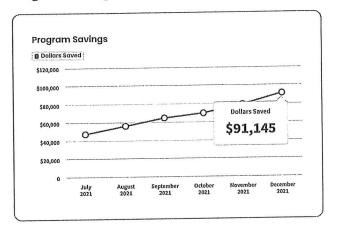
BENEFITS SUPPORT UTILIZATION

Count of total unique calls, chats, and messages with our concierge team for support with general benefits questions.

HealthJoy.

3.0 Program Savings

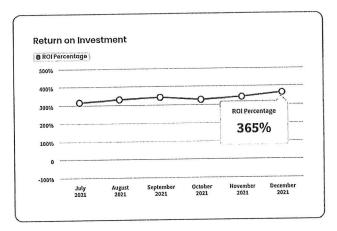
Program Savings



PROGRAM SAVINGS

Calculated as the sum of the estimated savings for four categories of utilization: Telemedicine Consults, Rx Savings, Medical Bill Review, and Productivity Savings. You can read more about how each is calculated in the Program Savings Formula.

Return on Investment



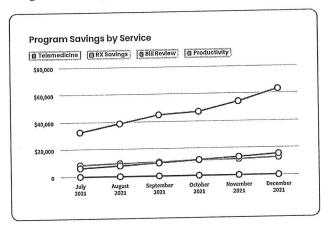
RETURN ON INVESTMENT

The Total Company Savings, minus the Company's prorated investment in HealthJoy, divided by the Company's prorated investment.



3.0 Program Savings Continued

Program Savings by Service



PROGRAM SAVINGS BY SERVICE ON DECEMBER 2021: TELEMEDICINE: \$63,074, RX SAVINGS: \$15,339, BILL REVIEW: \$26, PRODUCTIVITY: \$12,706

PRODUCTIVITY SAVINGS

HealthJoy attributes a member time savings estimate for each service. Those values can be viewed in the Program Savings Formula. All of those hours are summed and then multiplies by the average employee wage to get to Productivity Savings.

TELEMEDICINE SAVINGS

Calculated as the total number of telemedicine consults multiplied by the per consult savings value reflected in the Program Savings Formula. This estimate includes claims savings due to redirection, as well as productivity savings.

RX SAVINGS

Calculated as the sum of the potential savings found in all of the Rx Savings recommendations at your company. Savings is accrued each month for drugs that are filled monthly. For example, if a member has a \$10 savings opportunity on a monthly prescription, over 12 months that would total \$120 in savings. Recurring savings stop accruing after 12 months.

MEDICAL BILL REVIEW SAVINGS

Calculated as the difference in the medical bill amount before and after HealthJoy claims advocacy. For example, if a member submitted a \$2,240 bill for review and ended up only paying \$240, we would record \$2,000 in savings.



3.1 Program Savings Formula

Medical Bill Review

Calculated as the difference in the medical bill amount before and after HealthJoy claims advocacy. For example, if a member submitted a \$2,240 bill for review and ended up only paying \$240, we would record \$2,000 in savings. Total Medical Bill Review savings is the sum of all of the savings from each review.

Rx Savings

Calculated as the sum of the potential savings found in all of the Rx Savings recommendations at your company. Savings is accrued each month for drugs that are filled monthly. For example, if a member has a \$10 savings opportunity on a monthly prescription, over 12 months that would total \$120 in savings. Recurring savings stop accruing after 12 months.

Telemedicine Per Consult Savings

Calculated by using the percentage of members who would have visited another care site and the cost of visiting that care site. The time savings of the consult is then added to get an average savings per consult. We multiply this average by the total number of telemedicine consults. National Average numbers per visit and telemedicine savings are as calculated by Veracity Healthcare Analytics in an independent 2017 study across 1.8 Million patients. The dollar value includes the total cost of care over 30 days for patients who use that site of care.



4.0 Glossary

Annualized Telemedicine Utilization - Calculated for the current contract year by multiplying the daily weighted average of telemedicine consults by 365. For instance, if a company with 1000 eligible employees in day 1 has 10 telemedicine consults and that same company has 1010 eligible employees in day 2 with 2 telemedicine consult, the weighted average of the 2 days would be 0.597% ((10+2)/(1000+1010)), and the annualized rate would be 218% (0.597% x 365).

Appointment Scheduling - Count of total appointments scheduled. These can include doctors visits, imaging, procedures and surgery.

Benefits Support Utilization - Count of total unique calls, chats, and messages with our concierge team for support with general benefits questions.

Employee Activation - Calculated as the number of distinct activated HealthJoy-eligible employees, divided by the total number of distinct HealthJoy-eligible employees. An employee is activated when they have registered for their HealthJoy account online or by calling our concierge team.

Facility Guidance – Count of total facility requests completed. These can include facilities from MRI's to procedures and surgery.

Medical Bill Reviews - Count of Medical Bill Review requests completed. Complicated claims advocacy can take months to resolve, so there can be more bills in process than are reflected here.

Medical Bill Review Savings – Calculated as the difference in the medical bill amount before and after HealthJoy claims advocacy. For example, if a member submitted a \$2,240 bill for review and ended up only paying \$240, we would record \$2,000 in savings.

Member Satisfaction - Calculated as the total number of satisfied member ratings divided by the total number of member ratings. Members are able to rate HealthJoy's service each time they receive a completed service request. This metric shows once there are 10 or more reviews.



4.0 Glossary Continued

Member Utilization – The total number of unique actions that members have taken within the HealthJoy app. This includes Benefits Wallet views and Service Requests that have been completed for your company.

Prescription Savings Reviews - Count of total Rx Savings requests completed. There can be multiple prescriptions per request.

Productivity Savings - HealthJoy attributes a member time savings estimate for each service. Those values can be viewed in the Program Savings Formula. All of those hours are summed and then multiplies by the average employee wage to get to Productivity Savings.

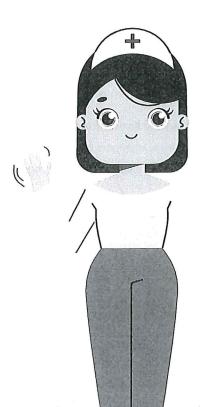
Program Savings – calculated as the sum of the estimated savings for four categories of utilization: Telemedicine Consults, Rx Savings, Medical Bill Review, and Productivity Savings. You can read more about how each is calculated in the Program Savings Formula.

Provider Guidance – Count of total provider requests completed. These can include doctors from primary care to surgery.

Return on Investment - The Total Company Savings, minus the Company's prorated investment in HealthJoy, divided by the Company's prorated investment.

Rx Savings - Calculated as the sum of the potential savings found in all of the Rx Savings recommendations at your company. Savings is accrued each month for drugs that are filled monthly. For example, if a member has a \$10 savings opportunity on a monthly prescription, over 12 months that would total \$120 in savings. Recurring savings stop accruing after 12 months.

Telemedicine Consults - Count of total telemedicine consults completed.



Barron County

Medical Loss Ratio Report, Paid 1/1/2021 - 12/31/2021

 Report Parameters

 Medical Administrator
 Anthem/PBA

 Prescription Drug Administrator
 IngenioRx

 Reinsurance Carrier
 Anthem

 Specific Stop-Loss Deductible
 \$50,000

 Stop Loss Contract
 12/18

Fixed Fees										
Anthem Administration Fee	\$6.94	PEPM								
PBA Administration Fee	\$25.50	PEPM								
Specific Stop Loss Premium	\$424.36	PEPM								
Aggregate Stop Loss Premium	\$6.13	PEPM								

Funding Rates
Employee Only \$850.04
Family \$2,124.08

Plan Experience

2021	2021 Fixed Costs				Variable Costs Tot			Total Cost	otal Cost Enrollment						Funding & Loss Ratio		
Month	Medical Administration Premiums + Discount Share	Stop Loss Premiums	Total Fixed Costs	Medical Paid Claims	Prescription Drug Claims	Reimbursed	Total Variable Cost	Total Plan Cost	EE Contracts	EESP Contracts	EECH Contracts	FAM Contracts	Total Contracts	Total Plan Monthly Funding	Monthly Loss Ratio		
Jan 2021	\$12,069.26	\$116,903.50	\$128,972.76	\$398,803.19	\$11,111.36	\$49,136.35	\$360,778.20	\$489,750.96	71	49	24	111	255	\$451,183.56	108.5%		
Feb 2021	\$10,589.28	\$110,205.44	\$120,794.72	\$237,910.33	\$63,714.25	\$27,101.51	\$274,523.07	\$395,317.79	72	47	23	111	253	\$445,661.36	88.7%		
Mar 2021	\$10,110.59	\$110,205.44	\$120,316.03	\$117,567.67	\$67,268.73	-\$515.70	\$185,352.10	\$305,668.13	71	48	24	111	254	\$449,059.48	68.1%		
Apr 2021	\$12,183.82	\$108,052.99	\$120,236.81	\$266,192.93	\$44,486.11	\$14,282.16	\$296,396.88	\$416,633.69	71	47	24	110	252	\$444,811.32	93.7%		
May 2021	\$10,991.91	\$108,052.99	\$119,044.90	\$248,528.62	\$40,419.74	\$66,243.18	\$222,705.18	\$341,750.08	70	47	25	109	251	\$443,961.28	77.0%		
Jun 2021	\$8,799.70	\$108,052.99	\$116,852.69	\$171,537.13	\$84,775.78	\$102,186.30	\$154,126.61	\$270,979.30	70	47	25	108	250	\$441,837.20	61.3%		
Jul 2021	\$9,226.73	\$106,761.52	\$115,988.25	\$360,511.37	\$50,424.59	\$139,561.14	\$271,374.82	\$387,363.07	71	46	24	108	249	\$438,439.08	88.4%		
Aug 2021	\$10,485.72	\$108,913.97	\$119,399.69	\$243,461.44	\$77,998.28	\$75,578.33	\$245,881.39	\$365,281.08	71	47	22	111	251	\$442,687.24	82.5%		
Sep 2021	\$11,514.06	\$107,622.50	\$119,136.56	\$471,758.89	\$57,266.07	\$188,580.06	\$340,444.90	\$459,581.46	71	45	22	112	250	\$440,563.16	104.3%		
Oct 2021	\$9,752.31	\$109,344.46	\$119,096.77	\$173,439.05	\$52,405.13	\$65,881.60	\$159,962.58	\$279,059.35	73	48	22	112	255	\$448,635.48	62.2%		
Nov 2021	\$14,463.96	\$110,205.44	\$124,669.40	\$524,665.28	\$85,546.15	\$230,783.50	\$379,427.93	\$504,097.33	73	49	22	112	256	\$450,759.56	111.8%		
Dec 2021	\$13,336.91	\$110,205.44	\$123,542.35	\$776,684.84	\$91,301.56	\$236,766.63	\$631,219.77	\$754,762.12	71	49	22	113	255	\$451,183.56	167.3%		
2021 Totals	\$133,524.25	\$1,314,526.68	\$1,448,050.93		\$726,717.75	\$1,195,585.06	\$3,522,193.43	\$4,970,244.36	855	569	279	1328	3031	\$5,348,782.28	92.9%		
% of Total Cost		26 45%	29 13%	56.24%	14.62%	-24.05%	70.87%	100.00%									

^{*}Note: Administration fee includes PBA claims administration and Anthem claims administration less pharmacy rebate offset. Anthem network access 2% discount share and PBA renewal fees included in each monthly total.

Key Indicators

Average EE Enrollment	71
Average EESP Enrollment	47
Average EECH Enrollment	23
Average FAM Enrollment	111

Total Plan Costs	\$4,970,244.36
Plan Funding	\$5,348,782.28
Dollar Difference	\$378,537.92
Loss Ratio	92.9%

Fixed Costs per Employee per Year	\$5,732.96
Variable Costs per Employee per Year	\$13,944.68
Total Costs per Employee per Year	\$19,677.64

